


PERSONAL INFORMATION

Margherita Roiatti

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 <https://moodle.adaptland.it/mod/page/view.php?id=19817>

Sex Female | Date of birth 03/09/1990 | Nationality Italian

WORK EXPERIENCE

09/2016–Present

Researcher

ADAPT, Bergamo (Italy)

<http://www.adapt.it/>

Research and projects in the field of labour market with a focus on skills demand and supply dynamics (i.e. skill mismatches, skills forecasts and foresights).

- [ADAPT International Bulletin](#) Editorial Board Coordinator

- [@ADAPT_Bulletin](#) Social Media Manager

- Coordinator and Researcher of the Labour Market Observatory for the Tertiary and Tourism sectors of the Umbria Region (Italy)

- Researcher involved in several European co-funded projects and international tenders

Business or sector Non for profit Private Research Centre

04/2016–08/2016

Trainee

Bartoli S.p.A., Lucca (Italy)

- export and sales management tasks and responsibilities

03/2014–05/2016

Administrative and Accounting Manager

Associazione Professionale Legal Partner, Rome (Italy)

10/2012–02/2014

Salesperson

Lush Italia S.r.l., Rome (Italy)

EDUCATION AND TRAINING

10/2016–24/04/2020

PhD in Human Capital Formation and Labour Market Relations

EQF level 8

University of Bergamo, Bergamo (Bergamo)

Coordinator: prof. G. Bertagna

Academic Tutor: prof. M. Tiraboschi

Doctoral Thesis "Strategies and Resources for Closing Skill Mismatches at Territorial and Sectoral Level"

PhD Overview: en.unibg.it/research/working-research/phd-programmes/discover-our-phd-programmes/dottorati-ricerca-dal-xxxiii-0

09/2015–04/2016

Post Graduate Master's Degree

EQF level 7

Scuola Superiore per Mediatori Linguistici, Pisa (Italy)

<https://www.mediazionelinguistica.it/>

- 10/2012–10/2014

Post graduate Master's Degree in International Relations
 University of Rome "La Sapienza"
 Faculty: Political Sciences
 Thesis supervisor: Prof. Paolo Sellari
 Thesis in Economic and Political Geography

EQF level 7
- 04/2012

Master's Degree in EuroProject Management
 Eurogiovani Centro Ricerche e Studi Europei, Trieste (Italy)

EQF level 7
- 09/2009–07/2012

Bachelor's degree in International and Diplomatic Sciences
 University of Trieste, Gorizia (Italy)
 Thesis Supervisor: Prof. G. Cecchini
 Thesis in International Law

EQF level 6

PERSONAL SKILLS

Mother tongue(s) Italian

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C1	C1	C1
FCE (C1 level)					
French	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
 Common European Framework of Reference for Languages - Self-assessment grid

Communication skills **Excellent communication skills** gained through my experience as Eu-funded and national projects manager and researcher, as export and sales manager and as social media manager. Familiar on **public speaking**.

Organisational / managerial skills **Leadership** (currently responsible for different research teams involved in Eu funded projects); excellent **organizational skills** gained as accountant and secretary and organizer of the **ADAPT X international conference**; good in **team work**, ability to manage relationships with academic, public and institutional actors, even in international contexts.

Job-related skills **Research methods**: in-depth knowledge of both qualitative and quantitative methodological tools with specific experience in the field of skill foresight, statistical and literature reviews. **Fundraising**: writing and developing project proposals/tenders both for national and international research funding opportunities; budgeting and reporting. **Teaching**: she can teach in academic and higher education contexts; has organized several international workshops in the context of Eu funded projects and carried out training sessions for national unionists.

Digital skills

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Proficient user	Proficient user	Independent user	Proficient user	Independent user

Digital skills - Self-assessment grid

Good command **all-in-one marketing platform** and software for creating and managing mailing lists, newsletters, automated campaigns (i.e. Mailchimp).

Driving licence B

ADDITIONAL INFORMATION

Publications

- Roiatti M., *Strategie e risorse per la gestione dello skill mismatch a livello territoriale e settoriale*, ADAPT University Press, forthcoming, 2020.
- Roiatti M., Ferrieri Caputi M.S., *Knowledge Transfer and Age Management Strategies in the Financial Sector. An Analysis of the Literature Review and Experts' Views*, in *Intergenerational Divide and Employee Solidarity: Inclusive Bargaining as a Drive for Change in the Digital Era*, ADAPT University Press, 2020.
- Roiatti M., *National Academies Of Sciences, Engineering, And Medicine, Building America's Skilled Technical Workforce*, in *Professionalità Studi*, vol. 1, n.1, 2017, Studium – Ed. La Scuola – ADAPT University Press.

Publications on bollettinoadapt.it e [Adapt International Bulletin](#)

[Innovazione, crescita, territorio. Una proposta made in USA per uno sviluppo diffuso](#)

[Report di informazione statistica – #TurismoFlash](#)

[Report di informazione statistica – #CommercioFlash](#)

["Towards a Reskilling Revolution". Il futuro del lavoro passa per la formazione continua](#)

[Nuova geografia del lavoro/6 – The winner takes it all? Città superstar e divari territoriali](#)

[Nuova geografia del lavoro/5 – Il nuovo retail nelle città del futuro](#)

[Nuova geografia del lavoro/3 – Geografia della conoscenza e dell'innovazione: un'interpretazione dei cambiamenti territoriali](#)

[Competitività e sostenibilità, oltre l'antagonismo](#)

[Nuova geografia del lavoro/2 – Occupazione e impresa a Pinerolo](#)

[Nuova geografia del lavoro/1 – Il futuro del lavoro attraverso la lente del territorio](#)

[Futuro del lavoro e competenze negli Stati Uniti](#)

[Appunti per un glossario ITA – ENG/5: formazione professionale e vocational training](#)

[Rivoluzione digitale nel settore HR. Gli algoritmi sostituiranno i colloqui?](#)

[Skills Gap nell'industria manifatturiera. Spunti made in Usa](#)

[U.S.A. Skills Gap in Manufacturing Jobs: Educating Workers for Jobs in the New Economy](#)